



FOX TALE

THE OFFICIAL PUBLICATION OF THE FOX HILLS OWNERS ASSOCIATION

Fall 2013

IF YOU MISSED THE FIRST OWNER'S APPRECIATION WEEKEND...DON'T WORRY YOU CAN STILL MAKE THIS ONE!!!

FALL OWNER'S APPRECIATION WEEKEND

November 30th

Room Rate Specials for this weekend:

\$79.00 for up to 3 nights in the hotel

\$139.00 for up to 3 nights in a condo.

(rates are based on 2 night minimum with optional 3rd night free. **No nightly rates given**)

Included on this weekend:

Reception Friday evening from 6pm-7:30pm (free hors d'oeuvres & cash bar) Foxfire

Saturday: **Shopping** trip to *Kele Alpaca Farm*, *Aissen Tree Farm* and *Parallel 44 Winery* (off property 11am-4pm) snacks available for purchase at each stop. Transportation provided but space is limited, reserve your spot today!

Band: Dynamics starring Zoomie (playing music from the 50s,60s & 70s) Grandmasters Ballroom 6:30pm-10:30pm

Dining Specials:

Breakfast Buffet Saturday before the bus leaves \$7.95per person Crystal Room

Special Land & Sea Buffet - \$13.95/person owner (2 people per week owned at this rate) & \$18.95/person guest of owner) Crystal Room 5pm-9pm

Sunday Brunch \$10.95 owner \$11.95 guests Crystal Room

UPGRADE VOUCHER FOR OWNERS APPRECIATION WEEKEND

BRING-A-FRIEND

As a valued owner, we are offering you the opportunity to bring a referral

and upgrade to a 2 bedroom condo at no additional charge*

** Referral Qualifications are: *If married both husband and wife must be present, *Attend a 60 minute preview

of Fox Hills Vacation Ownership, *Be gainfully employed or retired.

We understand that space is limited and on a first come, first served basis. **Reservations are required.** Sponsored by Bi-Coastal Marketing

*This offer includes accommodations only.**This material is used for the purpose of solicitation of vacation ownership.

Call Maria at 1-800-950-7615 option 2 or direct at 920-755-3634 today to make reservations for this weekend. Dining-room reservations recommended.

PLEASE VISIT WWW.FOXHILLSRESORT.COM FOR FUTURE FOXTAIL ISSUES AND TO SEE THE MINUTES FROM PREVIOUS OWNER'S MEETINGS.

RCI

Helpful tips to assist you in utilizing your RCI Points Membership!

CORNER

Helpful tips to assist you in utilizing your RCI Points Membership!

WE DID IT WITH YOUR HELP!!!

WE MADE GOLD CROWN STATUS FOR 2014!!!

I am sure most of you already have been made aware of the RCI "point value" placed on deposited weeks. This is being done so you can see how banking early affects your trading value. The points don't differ much between week numbers it is more how far ahead you book. Example: the 4th of July week is the same as most weeks in summer. The way to increase these points is to KEEP Gold Crown status and bank early. ***This means when you stay at Fox Hills and get a comment card you must give us all 5's.*** If you have a problem during your stay please tell us at the resort not RCI, so we can fix the problem. Rating Fox Hills low on the comment card only affects your trading power.

Points question from Annual Meeting-

The question was asked at the annual owner's meeting why week's owners are able to book weeks 2 years out but points owners are only able to book 10 months out. We have asked RCI this question and this is what we have been told: Points owners can only book back into their own resort in a 10-12 month window. These owners have the first opportunity at booking back into their own resort. After 10 months from the check in day anyone is able to make a points reservation.

How To Avoid Timeshare Resale Company Scams

There are literally hundreds of timeshare scams circulating today. Here are a few of the main scams associated with timeshare resale companies and the tricks used to snare potential owners looking to sell or rent. Read through this list and make yourself aware before you fall victim to one of these timeshare scams.

1. The Infamous Buyer Waiting - Do not, under any circumstances, ever let a sales representative tell you they have a buyer waiting for your timeshare. Unless you have the ONLY timeshare for sale at a given resort, why would your unit be the one this buyer is looking for.
2. The Crystal Ball - No one can tell you when a timeshare is going to sell! Unless they are in possession of the proverbial "crystal ball" how in the world can they tell you approximately, or even with any degree of certainty, when a piece of vacation property will sell for sure?

Bonus TIME INFORMATION

November 1-April 30

Bonus time may ONLY be booked 14 days in advance

Villas rate:

Any 3 consecutive nights for \$139 plus tax

Hotel rate:

Any 3 consecutive nights for \$79 plus tax

This rate is a 2 night minimum with an optional 3rd night free. This package is based on availability and will not be adjusted for 1 night. No maid service is provided during your stay. You may exchange towels/linens at the desk if needed.

Based on availability 14 days or less in advance. Does not include holidays. Guest fee added to above for more than 1 unit/room or if owner does not check in. Guest fee is \$20 in hotel and \$40 in condos.

3. Sales Representatives Don't Sell Timeshare - They sit in a boiler room type environment soliciting other owners to sell or rent their unit. They are not brokers or agents. Don't let them fool you. By law they cannot show your timeshare to anyone or charge a commission on the sale. All they are able to do is put your advertisement online and wait for an interested party to find it. You can do that by yourself and save hundreds of dollars.
4. Inventory Manager Close - This is where the sales representative hands the phone off to an "inventory manager" who then proceeds to tell you how much they need your property in their inventory and offer you a deal if you *get this property listed today*. The point is to hurry you into a sale with pressure. Do Not Bite!
5. Over Valued Scam - With this scam, a sales representative will tell you your timeshare is worth thousands more than you paid for it in hopes of getting you to sign up to sell your property with them. Timeshare is not real estate. If you paid 10K for it 15 years ago, it is still not worth more now and chances are it's worth less. Don't get caught being greedy!
6. Unregulated Fee Scam - Make sure you're not paying too much for your advertisement. Chances are the sales person is the one setting your price based on whatever it is they think they can get away with charging you. This type of unregulated pricing allows two people with the same advertising to pay different fees. If they ask you what you do for a living tell them your poor and you need a discount even if your not.
7. The Open House Scam - Some sales people use this tactic to invoke urgency in the minds of sellers. A rep will tell an owner that "they will feature their property at an open house this weekend" and that "there are plenty of vacationing snowbirds walking in off the streets to inquire about timeshare just like theirs". This could not be any further from the truth. Unless the business is located in the "timeshare capital of the world" this just does not happen. Folks do not just happen into boiler rooms.
8. The Deferred Payment - With this scam, the rep will pass the phone off or put you on hold while they see if they can you "a discount" if you promise to sign up today. They will then return to the phone and tell you that they could not get a discount but the manager said you can pay half now and defer the other half until after the sale. Once again this is a tactic to hurry you into the sale. This scam works well since the rep has quoted your advertising fee higher than usual to allow for the discount.

Taken from eztimeshare.com

Remodeling update

The remodeling project is an ongoing project. We are through all of the buildings except Golf Villa 6, which is our newest building, but it will be renovated next . Other items planned for the coming year are:

- continue to replace carpet
- continue on kitchen cabinet replacement
- Start patio doors/bathroom windows
- Start exterior painting of the buildings

New directional signs for the condo check-in area have been ordered to help guests find the check-in desk easier, especially at

Annual bills will be mailed November 1st. Please watch your mail and if you do not receive your bill by the second week of November please call 920-755-3632 and we will put another one in the mail to you. If you have moved recently please contact us with your new information so you receive your bill timely. It is your responsibility to provide us with this information.

2014 Annual Meeting will be on April 26th (due to Easter). It will be held at 1:00pm in the Grandmasters Ballroom. Please plan to attend.

Board member's contact information

President-Richard Glomski ~ rglomski@fox-hills.com ; Vice-President - Andrew Farah~ Afarah@fox-hills.com

Treasurer- Ann Bonneville ~ abonneville@jacobson-group.com

Secretary-Vicky Anderson ~ vanderson@fox-hills.com; Board Member-Richard Isely~~ risely@fox-hills.com

BALLOT APPLICATION:

At the next annual owner's meeting there will be an opening for a 3-year board position. If you are interested please fill out this application and return to: Fox Hills Owners Association, Attn: Ballot Application, P.O. Box 129, Mishicot, WI 54228

This application must be received by **December 31, 2013** to be included on the ballot.

Name :

(Please Print)

Qualifications:



P.O. Box 129
 Mishicot WI 54228
 800-950-7615
 foxhillsresort.com



Thanksgiving Feast

Thursday, November 28
 10am-2pm

- | | |
|---------------------------------|----------------|
| Chef-Carved Oven-Roasted Turkey | Cranberries |
| Maple Brown Sugar Ham | Stuffing |
| Beef Tips & Noodles | Cajun Coleslaw |
| Green Bean Casserole | Pasta Salad |
| Mashed Potatoes & Gravy | Sweet Corn |
| Sweet Potato Supreme | Salad Bar |
| Peel & Eat Shrimp | Dinner Rolls |
| Vegetables & Dip | |

To make your reservation, call 800-950-7615

Adults \$14.95
 Children 5-11 \$6.95
 Age 4 & under Free



Upcoming Events:

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|-------------|--|
| November 1 | Halloween Costume Party |
| November 2 | Cato Falls Band 9:30pm |
| November 8 | Pat McCurdy |
| November 9 | Round Up Party
DJ 8pm |
| November 28 | Thanksgiving Buffet |
| December 7 | Blind Ambition 8:30pm |
| December 14 | Christmas Holiday Concert
Tickets \$40 each for
Dinner & Show! |
| December 14 | Rod Scheuer Band 8:30pm |
| December 31 | Bobby Rivers Show
Tickets \$50 each for
Dinner & Show! |
| December 31 | DJ 9pm |
- For more info, visit www.foxhillsresort.com